

AI Lead Management Automation

n8n Workflow • AutoFlow Hub

What this automation does

A ready-to-import n8n workflow designed to capture incoming leads, normalize their information, validate essential contact data, prepare AI-powered qualification, and prepare the next follow-up action.

Workflow overview

1	Lead Webhook	Receives lead information
2	Normalize Lead Data	Cleans and structures lead fields
3	Has Email?	Checks whether an email is available
4	AI Qualification	Prepares the lead for AI qualification
5	Follow-Up	Prepares the next sales action
6	Response	Returns success or an error response

Included with the full product

- Importable n8n workflow JSON
- Setup guide
- Lead capture and data normalization
- Email validation
- AI qualification preparation
- Follow-up preparation
- Editable workflow structure

Example lead data

name: John Doe

email: john@example.com

company: Example Company

message: I would like to learn more about your service.

source: Website

PREVIEW ONLY — This PDF is a product preview. The complete workflow JSON and setup guide are included with the purchased digital product. Third-party AI, CRM, email, database, and messaging services may require separate accounts or API credentials.